



August 2003

### **Kilikanoon Club News**

Hello again from all of us here at Kilikanoon!

We have just completed another long but successful vintage and have been busy packaging our 2001 red wines and putting the 2003 reds to bed in barrel for their maturation process.

Due to the drought conditions experienced over the 2003 vintage, I am happy to report that the quality of fruit was exceptional across the board. However, the dry conditions meant the crop was generally low. A low yielding year often means great wines, but limited quantities of them.

On to brighter news! For those of you who have been holding their breath, we are pleased to announce that the 2001 reds and the 2003 rieslings are finally ready for release. The reds have been given additional bottle age to ensure that you get them in the best possible condition. The Rieslings have been in bottle for a month now and have settled very well, particularly the Mort's Block.

In our 2001 red release we have introduced a new premium Rhone style blend of Grenache, Shiraz and Mourvèdre to be called "Medley". This is a perfect smooth drinking red to be consumed now or cellared for several years. The old favourites of the Oracle and Covenant Shiraz make a welcome return as do the elegant Blocks Road Cabernet Sauvignon (a personal favourite) and the gutsy Prodigal Grenache. Unfortunately, due to extremely limited quantities, the Oracle, Covenant and Blocks Rd are only available in the Estate Dozen as you will see on your order form.

We are so proud of our Mort's Block Watervale Riesling (Kevin feels that the 2003 is as good as the 2002) that in our 2003 Riesling release, we have introduced to you a new Riesling. We have been able to source some wonderful fruit from another well known Riesling producing area, Eden Valley, in the Barossa. Blacket's Eden Valley Riesling portrays those intense flinty, limey characters that are renowned for Rieslings from the Eden Valley.

It is fantastic news that our wines have become so popular across the world, but this has placed a strain on our ability to meet demand and so the allocation for our direct

sales has been severely restricted. However, we do not wish for our best customers to miss out, and so we have limited the way in which you can purchase our wines to ensure that all who wish to obtain our wines can. As you will see on the order form enclosed, we have packaged up our wines in several mixed dozens for you to choose from, giving a wide choice of the range, and some of the wines are still available by the dozen.

Purchase of a case of our wines entitles you to entry to our Kilikanoon Club. Bronze status (1 case purchase per annum) at 10% off RRP, Silver (5 case purchase per annum) at 15% and Gold (10 case purchase per annum) at 20%. These discounts give our customers substantial savings on purchasing the wines direct from ourselves.

On the home front, we have reopened our restaurant under the banner of 'Coleman's at Kilikanoon' with our new chef, Sue Coleman taking the reins. Extensive renovations to the Cellar Door and restaurant both inside and out have paid off with a stunning new outdoor eating area and new kitchen facilities to keep that fabulous food rolling out the door. Stop by when you are in the area, we are open for lunches and tastings on Fridays, weekends and Public Holidays, and we look forward to welcoming you in for a tasting or stay for a lovely gourmet lunch either in by the fire or outside amongst the gardens (fully enclosed and warm in winter). Coffee and cake are also available all day and would be complemented perfectly by a glass of our Reserve Muscat.

We look forward to hearing from you or seeing you soon,

All the best from the Kilikanoon Team

Regards

Kathleen Bourne  
Sales and Marketing Manager